



Position Description

The Analyst will be a member of Crestview's private equity investment team. In that role, the Analyst will work on leveraged buyout, growth equity and distressed debt investments, with a focus on contrarian and value-oriented investing. Responsibilities will include assisting senior investment professionals in identifying, evaluating and monitoring potential investments and portfolio companies. The Analyst will be part of a small team with approximately 25 investment professionals and will interact directly with senior professionals and portfolio company executives. The Analyst will take a leadership role in financial analysis, business due diligence and various presentations. This is a New York-based, full-time position, where the Analyst is expected to be promoted to an Associate role after the first year. Specific job functions will include:

- Build complex Excel valuation models for potential investments, recapitalizations and exits
- Evaluate deals by looking at metrics such as IRR, ROIC, EBITDA multiples, accretion/dilution, etc.
- Create pro forma income and cash flow statements for potential portfolio acquisitions and recapitalizations
- Manage due diligence processes, including coordinating with transaction advisors, collecting and reviewing data and supporting senior investment professionals in negotiations and documentation
- Create presentations and proposals for Crestview's investment committees, potential investment targets, financing sources and portfolio companies

Job Qualifications

Crestview is seeking candidates with a college degree, a commitment to academic and professional excellence and a track record of success. The ideal candidate would have the following qualifications:

- A bachelor's degree from a top academic institution
- A high commitment to quality and attention to detail
- Self-starter with ability to think and work independently and problem solve
- Intellectual curiosity and demonstrated analytical skills
- Proficiency with Excel, PowerPoint and Word
- Some experience producing analytical reports or research papers with high level of detail and thoroughness
- Excellent written and oral communication skills
- Excellent track record of defining and meeting commitments

Company Description

Crestview Partners is a contrarian, value-oriented private equity firm with a focus in media, financial services, energy and industrials. We target \$100-\$300 million equity investments in companies. Crestview manages funds with over \$7 billion of aggregate capital commitments. Crestview's strategy is to:

- pursue unusual opportunities arising from major dislocations in out-of-favor industries
- leverage our deep relationships to create an advantage in sourcing investments and to enhance our own business assessment and investment judgment
- generate value while mitigating risks through low acquisition multiples and the use of conservative leverage
- apply the industry expertise and experience of our partners and affiliates in developing and actively implementing a strategy to add value to each investment
- employ unique and flexible structures and strategies to achieve target returns while focusing on preservation of capital

Crestview is led by a group of ten partners. Barry Volpert led much of Goldman Sachs' private equity business before co-founding Crestview in 2004. Tom Murphy led Goldman Sachs' sponsor coverage business before co-founding Crestview. Bob Hurst ran Goldman Sachs' investment banking business from 1990-99 and served as Vice Chairman and a director of Goldman Sachs following its IPO. Rich DeMartini held senior positions in asset management at Morgan Stanley, Dean Witter and Bank of America. Jeff Marcus founded and led Marcus Cable, a Goldman Sachs portfolio company, and was CEO of Chancellor Media. Bob Delaney was a Goldman Sachs partner in the private equity business and led Goldman Sachs' leveraged finance and restructuring businesses. Brian Cassidy and Quentin Chu, the first investment professionals to join Crestview, were each promoted to partner in 2012. Alex Rose was promoted to partner in 2015. Adam Klein was promoted to partner in 2016.

Interested candidates should email resumes to Sarah Greenfield at sgreenfield@crestview.com. For more information on Crestview Partners see www.crestview.com.